

## Books

### Leadership / Management

- Leadership & Self Deception by The Arbinger Institute
- Multipliers by Liz Wiseman
- The Leadership Challenge by James Kouzes and Barry Posner
- Extreme Ownership by Jocko Willink & Leif Babin
- The Dichotomy of Leadership by Jocko Willink & Leif Babin
- Leadership Strategy and Tactics by Jocko Willink
- The One Minute Manager by Ken Blanchard
- Start With Why by Simon Sinek
- Leaders Eat Last by Simon Sinek
- The Infinite Game by Simon Sinek
- The Motive by Patrick Lencioni
- The Making of a Manager by Julie Zhuo
- Radical Candor by Kim Scott
- The 21 Irrefutable Laws of Leadership by John Maxwell
- Leadershift by John Maxwell
- Legacy by James Kerr
- The Servant by James Hunter
- Critical Conversations by Kerry Patterson
- Wooden by John Wooden

### Professional Development

- The 7 Habits of Highly Effective People by Stephen Covey
- Triggers by Marshall Goldsmith
- What Got You Here Won't Get You There by Marshall Goldsmith
- Think & Grow Rich by Napoleon Hill
- How To Win Friends & Influence People by Dale Carnegie
- The Alchemist by Paulo Coelho
- Success Through A Positive Mental Attitude by Napoleon Hill
- Make Your Bed by William McRaven
- The Power of Positive Thinking by Norman Vincent Peale
- Atomic Habits by James Clear
- The Go-Getter by Peter Kyne
- High Performance Habits by Brendon Burchard
- Think Like A Monk by Jay Shetty
- Great at Work by Morten Hansen

### Sales

- The Greatest Salesman in the World by Og Mandino

## Books

- The Ultimate Sales Machine by Chet Holmes
- How I Raised Myself From Failure to Success by Frank Bettger
- Sell or Be Sold by Grant Cardone
- Sales Acceleration Formula by Mark Roberge
- The Challenger Sale by Matthew Dixon and Brent Adamson

## Culture

- Work Rules! by Laszlo Bock
- Primed to Perform by Neel Doshi and Lindsay McGregor
- The Five Dysfunctions of a Team by Patrick Lencioni
- Powerful by Patty McCord
- O Great One! by David Novak

## Biographies

- American Icon by Bryce Hoffman
- Everybody Matters by Bob Chapman
- Call Me Ted by Ted Turner
- Built From Scratch by Bernie Marcus and Arthur Blank
- Shoe Dog by Phil Knight
- The Score Takes Care of Itself by Bill Walsh
- Trillion Dollar Coach by Eric Schmidt
- How To Be Like Walt by Pat Williams
- Sam Walton "Made In America" by Sam Walton
- Delivering Happiness by Tony Hsieh

## Miscellaneous

- Excellence Wins by Horst Schulze
- Never Eat Alone by Keith Ferrazzi
- The One Thing by Gary Keller
- Measure What Matters by John Doerr
- Never Split The Difference by Chris Voss
- Give and Take by Adam Grant
- Good To Great by Jim Collins
- Principles by Ray Dalio
- Conscious Capitalism by John Mackay
- Daring Greatly by Brene Brown
- Resilience by Eric Greitens
- The 10X Rule by Grant Cardone
- Relentless by Tim Grover

## Books

- Love Does by Bob Goff
- The Four Agreements by Don Miguel Ruiz
- Quiet by Susan Cain
- Team of Rivals by Doris Kearns Goodwin
- The River of Doubt by Candice Millard
- How I Built This by Guy Raz